



Specialty Solutions

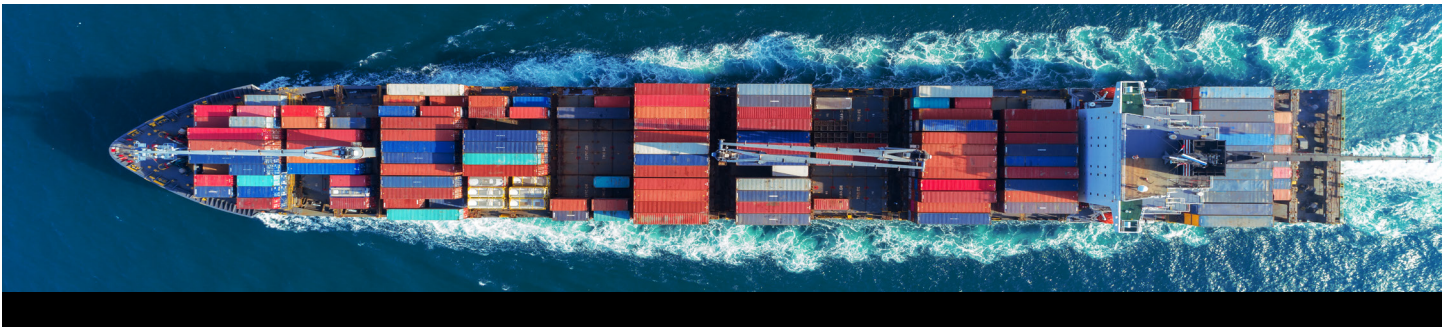
Trade Credit

Intact's Trade Credit policies provide coverage for your clients' business when a customer fails to pay. Whether your client is a seasoned exporter or just beginning to expand domestically, our team is here to understand their business and provide a solution to help support their growth while reducing customer risks.

Intact Insurance Advantage

- Flexible payment options including Intact easipay
- Experienced underwriting team with local expertise and authority
- Loss prevention & risk management consultation to help identify and minimize potential risks
- Broad risk appetite and customizable policy structures
- Dedicated and accessible underwriter assigned for each policy
- Access to our online platform to manage buyer portfolios, view policy documentation, and file claims
- Specialized claims team
- A.M. Best financial strength rating of A+





Coverage Highlights

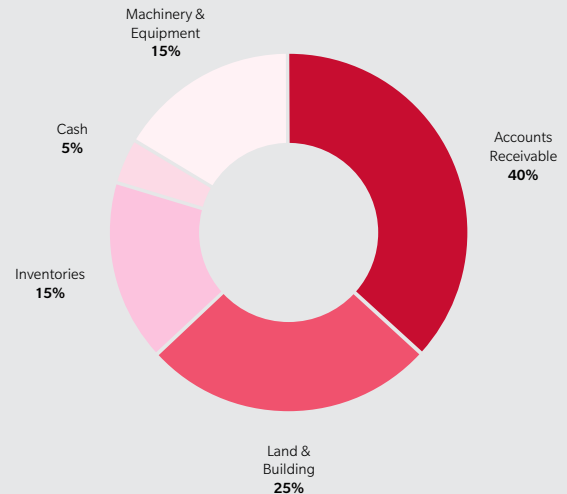
- Multiple structures available including whole turnover, single buyer, and selective coverage policies
- Excess & quota share policies may also be available
- Specialty coverages including political risks and pre-shipment coverage
- Discretionary credit limits may be available
- Coverage available in most industries and countries
- Straightforward and transparent policy language
- Policies and support available in both English & French

Benefits

- Enhanced borrowing ability
- Risk mitigation
- Balance sheet protection
- Support for credit management
- Safely increase sales
- Confidence to expand into new markets or product lines
- Ability to offer open account terms

To get a quote today, email credit@intact.net or contact your Specialty Solutions representative.

Example of Insured Assets on a Balance Sheet



Businesses generally purchase insurance for:

- Machinery and equipment
- Land and building
- Inventories

Account receivable **should be** insured since it can constitute 40% or more of a company's assets

Visit intactspecialty.ca to learn more today